



GRC Expertise

Helping a B2B SaaS Company Achieve SOC 2 Type I Compliance with **Vanta**

www.bnocpa.com

Client Overview

A fast-growing B2B SaaS company offering analytics and data visualization tools to Fortune 1000 clients needed SOC 2 Type I compliance to close deals with enterprise customers. While the engineering team had implemented solid internal controls, they lacked the formal documentation & process alignment required for a successful audit.

They chose **Vanta** for compliance automation and partnered with **BNO CPA** for expert audit services.

THE CHALLENGE

Stand up SOC 2 controls quickly

Minimize audit fatigue for engineering and DevOps

Leverage automation to streamline compliance

OUR APPROACH

BNO CPA led a structured SOC 2 readiness and audit engagement:

- 1. Readiness Assessment:** We used Vanta's control framework to assess the client's posture and identify key gaps in security policies, onboarding/offboarding workflows, and access management documentation.
- 2. Automation Integration:** The company integrated Vanta with AWS, GitHub, Google Workspace, and Slack. We configured control mapping and guided them in automating the evidence collection process.
- 3. Audit Execution:** With Vanta automating more than 80% of the evidence needed, BNO CPA completed the SOC 2 Type I audit efficiently, with zero significant control exceptions.



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THE RESULTS

SOC 2 Type I compliance
in 8 weeks

80%+ of audit evidence
collected automatically
via Vanta

Zero control exceptions
in final audit report

CLIENT FEEDBACK

"We were blown away by how smooth the process was. Vanta gave us the structure, and BNO CPA gave us the confidence. We were audit-ready in weeks—not months."

~ CTO, B2B SaaS Company

CONCLUSION

This engagement highlights how BNO CPA combines compliance expertise with Vanta's automation to help high-growth SaaS companies achieve audit success on aggressive timelines. Our collaborative approach enabled this client to move faster, win more deals, and establish trust with enterprise clients.

At BNO, We Stand Apart Because we're not Just Another Audit Firm.

We are the only audit firm exclusively focused on all major GRC (Governance, Risk, and Compliance) platforms, a unique position that allows us to offer specialized expertise and deep insights into the platforms you rely on for your compliance journey. We partner with industry-leading GRC platforms, ensuring that we deliver tailored services designed for the specific nuances and requirements of each.

Our commitment to focusing exclusively on GRC platforms means we are the go-to experts for organizations navigating the complexities of compliance. Whether you're pursuing SOC 2, ISO 27001, or any other audit, we have the knowledge and the experience to guide you through the process with ease and efficiency. Our team's specialized skill set ensures we understand the ins and outs of each platform's unique functionality and how to best use them for compliance success.